

PA *Handwritten summary to be included.*

Sino-Soviet Bloc Economic Activities Relating to
Economic Defense Policy

This report is intended to be a concise summary of Sino-Soviet bloc economic activities in Free World countries with particular reference to those aspects which have some important direct relation to economic defense policy. The terms of reference call for reviewing bloc activities as they have:

a. Been used to obtain strategic goods, technology and services, either by purchase or barter, or by the extension of capital assistance repayable by exports of strategic goods to the bloc.

b. Taken advantage of outstanding commodity and trade problems in Free World countries for the purpose of increasing bloc influence. Broader questions of other economic motives and the political objectives being pursued by the bloc are not considered, but this is not intended to detract from their relevance for determining economic defense policy.

I. BACKGROUND

With the expansion of bloc foreign economic activities beginning in 1953, the Sino-Soviet bloc has been engaged in a worldwide program of enlarging existing trade agreements and negotiating new agreements, providing long-term credits to underdeveloped countries for economic development and arms purchases, providing technical assistance, and increasing participation in trade fairs. By August 1956 between \$900,000,000 and \$1,000,000,000 of long-term credits offered by the bloc had been accepted - more than 90 percent going to Egypt, Yugoslavia, Afghanistan and India. The number of trade and payments agreements between bloc and Free World countries

~~SECRET~~

SECRET

-2-

rose from 98 in December 1953 to 190 by the end of April 1956. In 1955 bloc trade with the Free World reached nearly \$4.5 billion as compared with only \$3 billion in 1953. The European bloc accounts for about \$1.4 billion of the total increase. In the same period the level of intra-Bloc trade showed little change, but still accounted for the bulk of the foreign trade of the member countries. Looked at from the other side of the coin, only a few Free World countries conducted a significant proportion of their trade with the bloc. In 1955 bloc trade represented less than 10 percent of the total in all free world countries except Afghanistan, Egypt, Iceland, Finland, Turkey, and Iran. Although Western Europe remains the principal bloc trading partner, trade with underdeveloped countries has been making up an increasing proportion of the bloc's total trade turnover. While still a net importer of capital goods from the Free World as a whole, the bloc has increased sharply exports of such goods to underdeveloped areas. Bloc imports from the underdeveloped areas, largely foodstuffs and raw materials, have been rising steadily since 1953.

its trade
The bloc has the capacity to double or even triple with the Free World *over the next few years* if it should consider such a step economically or politically advantageous.

However, the prospects are that bloc trade - particularly that of the satellites - with the Free World will continue to expand only moderately in the next few years. While there are *economic* ~~strong~~ incentives to *modify* ~~abandon~~ the traditional strict adherence to autarky, bloc plans still indicate that most of the area's growing requirements are to be met from internal bloc production, and *in* while some increases in trade with the Free World are anticipated, they are unlikely to be carried to a point where the bloc would become avoidably dependent on the Free World for any significant

SECRET

SECRET

-3-

proportion of its critical supplier or even a large part of its consumption of medium priority goods.

It is beyond the scope of the present paper to consider the extent to which increased trade has a measurable counterpart in bloc ability to exert greater influence on the foreign relations of the countries to which its economic offensive has been directed. Increased economic relations will no doubt have an impact on the recipients, but increased trade has been only one element in the larger fabric of the new bloc diplomacy and its share of the credit for recent Soviet gains in the political sphere cannot satisfactorily be isolated. A recent intelligence estimate on this problem concludes:

"The extent to which the bloc can employ economic pressures and inducements to obtain manipulative control over the foreign or domestic policies of underdeveloped countries appears to be limited. Recent history shows that, while economic considerations may contribute to securing influence for one country over another, additional factors have almost always been essential to the process. In the absence of favoring considerations such as power relationship, domestic tension, or international rivalries, economic forces hardly have decisive effect."

II. THE BLOC ECONOMIC OFFENSIVE IN RELATION TO TRADE IN STRATEGIC MATERIALS

The question to be considered at this point may be phrased as follows: To what extent and under what circumstances has the Sino-Soviet bloc been able to obtain strategic goods, technology, and services, from the Free World as a result of the expanded economic offensive?

With a few exceptions it is difficult to isolate bloc activities so as to identify precisely those cases where strategic goods moved or may move

SECRET

SECRET

-4-

to the bloc as part of a deliberate effort to secure such goods as the price of barter trade. Again with a few exceptions there is no evidence that the bloc was badly in need of most of the strategic items secured and thus actively negotiated purchases with that purpose in mind. The more relevant considerations ruling appear to be deliberate efforts to create dissension over trade controls within the Free World -- even on a small scale and largely for political reasons -- and at times a coincident desire to secure access to some strategic commodities. The lack of strategic goods in a Free World country, or the adamant refusal to breach trade controls, has not effectively barred trade arrangements in most cases. At the same time the bait of a larger volume of trade has been dangled before the Free World countries, and the price demanded (again probably most importantly for political reasons) sometimes involves violation of strategic control systems. Offers of substantially increased trade with Western Europe and Japan have been multiplying, in almost all cases including an attempt by the Bloc to secure strategic goods and circumvent Free World controls. In offers to underdeveloped countries in South and Southeast Asia, the Far East, the Middle East and Latin America, the bulk of items sought are not strategic list commodities, and the primary reason for bloc offers lies in broader economic and political objectives.

The following listings of instances of where the Sino-Soviet bloc has obtained strategic goods as part of its expanded economic activities is not intended to cover every single transaction but merely to indicate the general nature of such transactions.

SECRET

SECRET

-5-

A. Bloc Purchases of Strategic Goods from COCOM Countries

Under COCOM exceptions procedure the bloc has secured or definitely arranged for purchase of strategic goods in a number of instances. In the 1956 trade agreements with the USSR, Denmark has agreed to supply two fast merchant ships, nine refrigerator ships, and other items subject to COCOM controls. This trade agreement ended the hiatus in formal trade relations between the USSR and Denmark which has existed since the lapse of the previous agreement in mid-1954. Negotiations had been protracted by Soviet insistence that Danish tankers be included in the agreement. The Danes, eager to resume formal trade relations with the USSR, eventually offered fast merchant vessels instead of tankers.

Turkey shipped about 17,000 metric tons of boracite to the bloc in 1955, about half of total Turkish boracite exports. Turkish officials claimed that because of foreign exchange difficulties they cannot cut off boracite exports to the bloc unless Free World markets are available. On assurance that the US would help-- even to the extent of cutting back US exports -- Turkey agreed in July 1956 to take steps to curtail boracite exports to the bloc.

The 1956 Netherlands-USSR trade protocol included three cargo vessels on COCOM lists, and the matter is under COCOM review. The 1956 Netherlands-Hungary agreement calls for Dutch exports of roller bearings. Norway has been shipping aluminum to the USSR for some time, and this usual trade has been provided for in recent new agreements. The Soviet Union has also been

SECRET

SECRET

-6-

seeking sonic (sounding) devices from Norway, and the Norwegians have indicated that they are considering supplying a small number.

Extensive and increasing use of exceptions procedures have been used by many of the COCOM countries to license shipments to Communist China, a reflection of the desire to exploit a trade potential but also, and importantly, an indication of Western European and Japanese dissatisfaction with the COCOM-CHINCOM differential. In the first five months of 1956 exceptions reported for CHINCOM country shipments to Communist China were valued at \$7.5 million compared with \$5.5 million for all of 1955 and \$1.7 million for all of 1954.

in Japan *has adhered strictly* ~~has guided~~ its trade relations with the bloc according to COCOM-CHINCOM controls. About 80 percent of Japan's trade with bloc countries is with Communist China, ~~and there is increasing dissatisfaction~~ *Chincom* ~~on the part of Japan over the CHINCOM differential.~~ If the differential were

potential for to be removed, the trade with Communist China would ~~probably~~ rise sharply.

The Communist Chinese Gov't has in its last 4 annual ~~The mechanism for an increase in Japan's trade with Communist China and~~

trade agreements with private Jap. trading groups, tried to create ~~the inclusion of goods on present control lists has been established under~~ *dissatisfaction in Japan with Chincom controls. In these agreements goods on*

the agreement between Communist China and the Japanese International ~~control lists have been sought in return for specific materials of greater~~

interest to the Japanese. ~~The agreement establishes three categories of~~

goods, with trade within each category being matched against certain classes

of goods by each country. Thus under one category Chinese Communist exports

Japan ore, manganese, pig iron and coal are matched against Japanese ~~exports of such controlled items as copper ingots, aluminium, steel plates and~~

tubes, galvanized iron sheets, etc. Such agreements provide pressure on

seek reduction in the Japanese to ~~breach~~ controls in return for necessary imports, *also as yet*

there have been no exports of strategic materials to Com. ~~China outside of those under normal exceptions~~ *procedure.*

SECRET

SECRET

-7-

The Soviet Union has made offers of large increases in overall trade with the UK, France, and Japan -- but included in the offers to purchase were a wide range and large quantity of strategic goods. These offers are in early negotiating stages, but there will undoubtedly be increasing pressure on the Free World countries to modify controls to meet avowed desires to increase the level of trade. The large volume of shipments of copper wire from the Free World to the bloc following the 1954 COCOM list revisions is well-known. The readiness of the bloc to make these purchases was matched by the eagerness of Free World suppliers to exploit the situation.

B. The Role of Strategic Materials in Bloc Trade with Underdeveloped Areas of the Free World

The most important shipments of rubber to Communist China were a result of the five-year agreement entered into in 1952 calling for the annual exchange of 50,000 tons of Ceylonese rubber for 270,000 tons of Communist China's rice. The Communists were undoubtedly motivated by the desire to drive a wedge in the effective coverage of Western controls as well as by their desire to secure rubber. When the agreement was negotiated, Ceylon urgently needed rice and found the Communist offer of premium prices for rubber attractive at a time of declining rubber prices.

Rubber was also shipped from Burma to Communist China in 1953, in 1955 and in 1956. ^{beginning of the use of extended exception procedures} Since the recent relaxation of ~~CHINCOM~~ controls permitting controlled shipment of rubber from other Asian producers to Communist China there has been no evidence of a rush to purchase. Communist China has always been able to get Indonesian and Malayan rubber via the European bloc, to which

SECRET

-8-

From time to time, I am China, sufficient to allow some export to the European bloc countries.

controls did not apply, but it is believed that the bulk of requirements are being secured from Ceylon. *extension* The relaxation of CHINCOM *exception procedures* controls to permit "reasonable" shipments of rubber has opened the way for progressive whittling away of the remaining restrictions on rubber. Malayan rubber merchants, anxious to open up a market in Communist China at time when rubber prices are slipping, are actively seeking to increase their exports. This places the Communists in a position to exploit dissension between the US and its allies, who have different attitudes toward the trade, and to work for further reduction of controls on the full range of the CHINCOM differential.

Strategic goods as defined in control lists have not been moving from the Middle East or Africa. Although unconfirmed reports indicate that strategic materials are being transhipped from Tangier and Bierut, the quantities are insignificant. *It is believed that* No overt shipments from Latin America have been in violation of Battle Act lists. *appear to* Rather *1* the Latin American countries have maintained careful legal conformity with control lists. The bloc countries appear to realize the special nature of US-Latin American relations and trade offers have not been based on a shopping list of strategic materials, although bloc propaganda belabors Western controls as being against the best interest of the Latin American countries. *70*

Large scale trade and credit agreements between the bloc and other countries in the world, e.g. Afghanistan, Egypt, India, Iceland, and more recently Indonesia, have been negotiated. But as yet there is no indication of significant movement of strategic materials to the bloc as a result. Afghanistan, Egypt and Iceland have little to offer along this

SECRET

-9-

line. The development credits granted to India include planned shipment of goods in repayments and may involve items such as industrial diamonds, mica and manganese. The Indonesian agreements with the bloc have included rubber. Bloc offers to assist in developing petroleum resources have been made to India, Israel, and Indonesia; Czechoslovakia has bid on a refinery for Syria; and the bloc has expressed interest in oil developments in Latin America and elsewhere. Outside of the Yugoslav credits mentioned earlier, it appears that the major credits offered by the bloc (plus a grant to Cambodia) have not been tied to securing strategic materials.

C. Bloc Arrangements with Yugoslavia and Finland

The post-Stalin bloc efforts to woo Yugoslavia have included major economic programs with important strategic commodity aspects. Although not a COCOM ^{participant} ~~cooperator~~, Yugoslavia has ^{refrained from shipping strategic} ~~exercised some measure of restraint~~ in ^{goods} ~~early post-Stalin contacts~~ because of its interest in maintaining US assistance. However, more recently the bloc has been extending large scale credits and entering into a wide range of trade agreements with Yugoslavia. Yugoslavia recently took a significant step toward closer economic and political relations with the bloc by signing an inter-governmental agreement providing for a joint Soviet Union - East German credit of \$175 million to develop the Yugoslav aluminum industry. Along with all the ^{significant} political and general economic ramifications, this agreement commits Yugoslavia to future deliveries of significant quantities of aluminum to the bloc - possibly as much as 50,000 tons annually under the initial credit terms.

The Soviet Union is reported to have offered to finance the development of Yugoslav copper deposits - a prospect for which Western financing has been

SECRET

The bloc has been receiving a number of strategic list items from Finland, but this trade cannot be presumed a result of the post-Stalin economic offensive. Finland's dependence on trade with the bloc grew out of the reparations required by the Finnish-Soviet peace treaty. These reparations were not only large but required the production of strategic items to Bloc order. When the reparations were completed, the industries established were dependent upon the bloc market and the export to the bloc of such goods as ships, power station equipment, and cobalt continued. The Soviet Union pursued its policy of fostering Finnish exports to the Bloc by ~~arranging for loans for Finnish development, and easing Finnish external~~ *trilateral payments involving both bloc countries* ~~opening gold loans and~~ *financial problems by making some payments for goods in convertible currencies.*

The bloc economic offensive has been able to exploit the desire in underdeveloped countries for rapid economic growth and stable export markets. Bloc loan terms usually provide for repayment directly through the exports of underdeveloped countries, and in some cases the bloc has agreed to take surpluses that have been difficult for the underdeveloped country to dispose of in normal markets. In an even broader sense, ^{increased Soviet} ~~the entrance of the Soviet~~ interest in world trade.

Approved For Release 2000/08/23 : CIA-RDP64-00014A000100130017-0

SECRET

- 11 -

~~bloc onto the world trading scene~~ - following the years of traditional autarky and coming at a time when competition for markets within the West was growing - opened up visions of high levels of profitable trade for both highly developed and underdeveloped countries in the Free World. Even though this is doubtful, it has influence on the minds of business men and has created strong pressures on many governments.

*Initial
phase
1945-1950
1950-1955
1955-1960
1960-1965
1965-1970*

The most striking examples of bloc exploitation of commodity problems in the Free World are the Burmese rice agreements and the Egyptian cotton-arms deal. Other instances of opportunities pursued by the bloc include the aforementioned Ceylon-Communist China rice-rubber agreement, the bloc purchases of fish from Iceland, the increasing role of the bloc as a market for Turkey's staple exports, large bloc purchases of Uruguayan wool and meat, and bloc willingness to increase purchases from Argentina at a time when traditional Argentina exports were experiencing market problems.

Bloc purchases of rice from Burma in the course of this campaign rose from an insignificant level ^{to} where at least 25 percent of Burma's rice ^{exports} ~~export~~ is under some form of commitment to the bloc. Negotiated at a time when Burma was burdened by a seemingly overwhelming rice surplus, these agreements involved the bloc intimately with Burma's economy which is heavily rice-oriented. The recent improvement in the rice market, and a measure of Burmese disillusionment with the so-called benefits of barter trade, have reduced the opportunity ^{further} for bloc exploitation, but the situation remains serious for Western interests.

SECRET

SECRET

- 12 -

The general features of the Egyptian cotton-arms deal are well-known, and the results are still unfolding. In view of world cotton market problems, the great dependence of Egypt on cotton as an earner of foreign exchange, and Egypt's military aspirations, the willingness of the bloc to engage in assuring a market for about 30 percent of Egypt's cotton exports has improved the fishing in troubled waters.

The general interest of one crop economies and countries experiencing balance of payments difficulties in trade with the bloc has opened up channels for increasing bloc influence. The quantities taken by the bloc - though small compared to the large economic base of the bloc - represent important quantities to the exporting countries. The receptivity of the underdeveloped countries to bloc overtures is heightened by bloc willingness to offer capital goods, technicians, favorable credit terms; and arms to meet national military aspirations. Moreover, bloc offers are appealing as a device for improving bargaining power of underdeveloped countries with the developed countries of the West -- particularly the US. There is no doubt, also, that bloc overtures have been able to capitalize on the discontent in some countries with trade, tariff, and surplus disposal policies of the developed countries.

SECRET